

IKEA GROUP AT A GLANCE FY17

INGKA HOLDING B.V. AND ITS CONTROLLED ENTITIES



355 **IKEA**
STORES IN 29 IKEA
GROUP COUNTRIES

At the end of FY17 we also had **24** Pick-up and Order Points in **12** countries, **43** Shopping Centres in **15** countries, **31** Store Distribution sites in **18** countries and **26** Customer Distribution sites in **13** countries.

2.1 **BILLION**
VISITS TO IKEA.COM

137
MILLION VISITS
TO THE CATALOGUE
& STORE APPS

EKET cabinet
W35xD35xH35
Rec.price per unit
EUR 15

817
MILLION STORE
VISITS

460
MILLION
SHOPPING
CENTRE VISITS

EUR 2.5
BILLION NET
PROFIT

EUR 34.1
BILLION TOTAL
RETAIL SALES FY17
(32.9 BN IN FY16)¹

Total retail sales translated into Euro increased by **3.5%**. Adjusted for currency impact, total retail sales increased by **3.8%**. Total revenue EUR **36.3** billion.

149,000
CO-WORKERS

Retail: **134,400**
Distribution: **9,100**
Shopping Centres: **2,100**
Other: **3,400**

EUR 1.8
BILLION TOTAL
FOOD TURNOVER

Total food turnover within our restaurants, bistros, Swedish Food Markets, and co-worker restaurants.

24.9%
CORPORATE
INCOME TAX

Corporate income tax amounted to EUR **0.8** billion globally, which equals an effective corporate tax rate of **24.9%** (**21.6%** in FY16). Our total tax bill including other taxes and duties amounted to approximately EUR **1.3** billion.

100% **OF**
COTTON USED FOR
IKEA PRODUCTS
COMES FROM MORE
SUSTAINABLE
SOURCES².

49.2%
FEMALE MANAGERS

Today, more than half of our co-workers are women, as are **49%** of our managers and **53%**³ of Group Management.

110
MILLION IKEA
FAMILY MEMBERS

Our most loyal customers are members of **IKEA FAMILY**. More than **30,000** new members join every day!

9,500
PRODUCTS ACROSS
THE IKEA RANGE

– and every year the **IKEA** range is renewed with approximately **2,500** products.

85 **MILLION**
LED BULBS SOLD

If each bulb replaced an incandescent bulb, they could save enough energy to power **750 000** households for a year. This calculation is based on the electricity consumption of an average European household.

5 **MARKETS**
OFFER SOLAR
ENERGY SYSTEMS
TO CUSTOMERS

Our home solar offer was launched in Poland and Belgium in FY17, enabling even more people to turn their rooftops into power stations.

¹ Comparison FY17-FY16 represents retail sales. Before FY17 sales volumes also included sales from supply chain and production companies. Since 1 September 2017 these entities are not a part of IKEA Group, which makes a comparison to previous years not applicable.

² Includes cotton grown to the Better Cotton Standard; by farmers working towards Better Cotton; recycled cotton and more sustainable cotton from the USA (such as the 'e3 Cotton Program').

³ This number has changed for FY17 due to new management structure.



NORTH AMERICA

56 Stores
6 Pick-up and Order Points
8 Store Distribution sites
8 Customer Distribution sites



EUROPE

242 Stores
15 Pick-up and Order Points
16 Store Distribution sites
18 Customer Distribution sites
26 Shopping Centres



RUSSIA

14 Stores
1 Store Distribution site
14 Shopping Centres

ASIA

33 Stores
3 Pick-up and Order Points
5 Store Distribution sites
3 Shopping Centres

AUSTRALIA

10 Stores
1 Store Distribution site

355 IKEA STORES
IN **29** IKEA GROUP COUNTRIES!

IKEA GROUP
INGKA HOLDING B.V. AND ITS CONTROLLED ENTITIES

RETAIL & CUSTOMER FULFILLMENT

FY17

It takes a well-planned global network to distribute IKEA products in an efficient and cost-effective way. Each facility across the world plays an important role in making IKEA products available to customers.



WE OWN WIND TURBINES IN:

FRANCE • GERMANY • SWEDEN • FINLAND
DENMARK • POLAND • IRELAND • UK • CANADA
USA • LITHUANIA • BELGIUM



WE OWN FORESTS IN:

ROMANIA • LATVIA
LITHUANIA • ESTONIA

WE OWN AND HAVE COMMITTED TO A TOTAL OF **730,000 SOLAR PANELS** ON THE ROOFS OF OUR STORES AND WAREHOUSES.

