

# ŠKODA AUTO IN THE FIRST QUARTER 2020

**ŠKODA AUTO DELIVERED 232,900 CARS TO CUSTOMERS**

In the first quarter of 2020, ŠKODA AUTO delivered 232,900 vehicles to its customers. The reason for the current development is the global coronavirus pandemic, which has affected most markets. Despite these challenging conditions, the automaker continued with a solid performance in the important growth market of Russia (21,000 vehicles; +13.9%).

## WESTERN EUROPE

2019: **137,900**  
2020: **106,700**

**-22.6%**

## CENTRAL EUROPE

2019: **52,300**  
2020: **46,900**

**-10.2%**

## EASTERN EUROPE

2019: **11,000**  
2020: **8,700**

**-21.2%**

## DELIVERIES TO CUSTOMERS

**JANUARY-MARCH 2020**

## TOTAL

2019: **307,600**  
2020: **232,900**

**-24.3%**

## RUSSIA

2019: **18,400**  
2020: **21,000**

**+13.9%**

## CHINA

2019: **64,300**  
2020: **29,000**

**-54.9%**

During the first quarter of 2020, ŠKODA introduced the new sporty **ŠKODA OCTAVIA RS iV** with plug-in hybrid drivetrain.



## ŠKODA AUTO GROUP<sup>1)</sup>: KEY FIGURES FROM JANUARY TO MARCH 2020

		JANUARY – MARCH		Change in % <sup>2)</sup>
		2020	2019	
DELIVERIES TO CUSTOMERS	No. of cars	<b>232,900</b>	<b>307,600</b>	<b>-24.3</b>
DELIVERIES TO CUSTOMERS EXCLUDING CHINA	No. of cars	<b>203,900</b>	<b>243,300</b>	<b>-16.2</b>
PRODUCTION <sup>3)</sup>	No. of cars	<b>223,400</b>	<b>258,700</b>	<b>-13.6</b>
SALES <sup>4)</sup>	No. of cars	<b>237,000</b>	<b>274,700</b>	<b>-13.7</b>
SALES REVENUE	Million EUR	<b>4,850</b>	<b>4,920</b>	<b>-1.4</b>
OPERATING PROFIT	Million EUR	<b>307</b>	<b>410</b>	<b>-25.1</b>
RETURN ON SALES	Percent	<b>6.3</b>	<b>8.3</b>	<b>-</b>
INVESTMENTS (w/o capitalised development costs)	Million EUR	<b>132</b>	<b>190</b>	<b>-30.5</b>
NET CASH FLOW	Million EUR	<b>245</b>	<b>470</b>	<b>-48.2</b>

<sup>1)</sup> The ŠKODA AUTO Group comprises ŠKODA AUTO a.s., ŠKODA AUTO Slovensko s.r.o., ŠKODA AUTO Deutschland GmbH, ŠKODA AUTO Volkswagen India Private Ltd. and a share in the profits of OOO VOLKSWAGEN Group RUS.

<sup>2)</sup> Percentage deviations are calculated from non-rounded figures.

<sup>3)</sup> Comprises the production of the ŠKODA brand, excluding production in China, Slovakia, Russia and Germany, but including other Group brands such as SEAT, VW and Audi; vehicle production excluding part/complete kits.

<sup>4)</sup> Comprises sales of the ŠKODA AUTO Group to distribution companies and includes other Group brands, such as SEAT, VW, Audi, Porsche and Lamborghini; vehicle sales excluding part/complete kits.

## TOP HIGHLIGHTS



### PRODUCTION RESUMED AT ALL CZECH PLANTS

In consultation with the KOVO trade union, the production of vehicles and components has resumed in Mladá Boleslav, Kvasiny and Vrchlabí. The comprehensive range of hygiene and safety measures includes **equipping the workforce with protective face masks or respirators**. ŠKODA AUTO is also providing disinfectant and strictly enforcing social distancing regulations. In addition, random temperature checks are being carried out at the entrances of the company premises.



### ŠKODA AUTO CONFIRMS STRATEGY 2025

"We're sticking to our plans: **By the end of 2022, we will have launched ten partially or fully electric models**. By the end of this year, we will have introduced the ENYAQ iV," said Bernhard Maier during the period of suspended production.



### ŠKODA AUTO SUPPORTS FIGHT AGAINST PANDEMIC

ŠKODA AUTO is supporting measures to fight the coronavirus and **has donated 100 units of the ŠKODA OCTAVIA to social and medical aid agencies in the Czech Republic**. In addition, the car manufacturer's Technical Development department has been producing 3D-printed parts for certified FFP3 respirators.

## TOTAL DELIVERIES OF ŠKODA CARS TO CUSTOMERS

