



JAGUAR LAND ROVER REPORTS

FULL YEAR RESULTS FOR FISCAL YEAR 2017/18

FULL YEAR AND QUARTER FOUR RESULTS

	Profit Before Tax (£m)	Revenue (£bn)	Retail sales	EBIT Amount (£m)	EBIT Margin (%)
Full Year	1,536*	25.8	614,309	974	3.8**
Quarter Four	364	7.6	172,709	412	5.5

*Including one-off £437m pension credit reported in the first quarter **Excluding the one-off item

“Despite external headwinds, these results reflect the underlying strengths of Jaguar Land Rover. Sales have reached a new high. Strong demand in our key overseas markets has offset the challenging conditions in the UK and other parts of Europe.

“As we mark the first ten years of Tata ownership, our focus is on shaping our future and we will continue with over-proportional investment in new vehicles, manufacturing facilities and next-generation automotive technologies in line with our Autonomous, Connected, Electric and Shared strategy.

“We are confident in our plans to deliver robust growth and we are driving efficiencies to ensure that growth is sustainable and profitable. We are one team with pioneering spirit, delivering outstanding new cars, with the best of British design and engineering integrity, leading in customer desirability.”

Prof. Dr. Ralf Speth, Chief Executive Officer

HIGHLIGHTS

- The year saw retail sales grow by 1.7% to 614,309 cars
- Revenues increased 6% to £25.8 billion with high demand for new models in key markets, including the Land Rover Discovery, Range Rover Velar, Jaguar XFL in China and continued solid demand for the Jaguar F-PACE
- Increased sales in China (up 19.9%), North America (up 4.7%) and other overseas markets (up 3.4%) offset lower figures in the UK (down 12.8%) and Europe (down 5.3%), where sales were impacted by consumer uncertainty over diesel, Brexit and vehicle taxation
- Investment of £4.2 billion, over half of which was in new vehicles and technologies

VEHICLE NEWS



Now presented in the production variant, the electric SUV I-PACE goes 480 kilometers on a charge, storms to 100km in 4.8 seconds - and looks better than the clumsy competitor from California.

Focus (Germany)

JAGUAR I-PACE



Jaguar has given its big SUV some serious claws, with the 2019 Jaguar F-PACE SVR throwing in a 550 horsepower to give Porsche some anxiety.

Slash Gear (USA)

JAGUAR F-PACE SVR



The Range Rover Velar ... captured the World Car Design of the Year trophy, making it the second year in a row that the Jaguar Land Rover Group picked up the design gong after the Jaguar F-PACE won last year.

Forbes.com (USA)

RANGE ROVER VELAR

INVESTING IN NEXT GENERATION AUTOMOTIVE TECHNOLOGIES



Jaguar Land Rover is to supply up to 20,000 of its new electric I-PACE cars to Waymo ... to be converted into self-driving vehicles for its ride-hailing service. The tie-up ... is a huge boost for Britain's biggest car manufacturer as it takes its first steps into electric vehicles.

The Guardian (UK)

ELECTRIC AND AUTONOMOUS



Jaguar Land Rover has revealed it's been working hard to get its self-driving cars up to speed, trialling new technology that allows a self driving car to not only park itself, but find a space to park in.

techradar.com (UK)

AUTONOMOUS



The Tata Motors-owned Jaguar Land Rover is planning a new software hub at Shannon in Ireland as part of its wider plans to invest in electric and driverless technology.

economictimes.indiatimes.com (India)

CONNECTED