

# ARVAL BOOKS 8.3%\* LEASED FLEET GROWTH IN 2022 IN A CHALLENGING MARKET ENVIRONMENT

ARVAL IS A BNP PARIBAS GROUP COMPANY AND A EUROPEAN LEADER IN FULL-SERVICE VEHICLE LEASING AND NEW MOBILITY SOLUTIONS. EVERY DAY, OUR TEAMS IN THE WORLD OFFER FLEXIBLE SOLUTIONS TO MAKE YOUR JOURNEYS SEAMLESS AND SUSTAINABLE.

More than

**8,000**

employees

to serve

More than

**300,000**

customers

In

**30**

COUNTRIES

In 2022, Arval has continued to lead the industry, launching innovative mobility solutions, signing strategic partnerships and continuing its efforts on CSR, especially on supporting its clients with energy transition.

**1,592,024**



**LEASED VEHICLES IN OUR FLEET**



\*Growth rate at YE 2022, vs. YE 2021. Excluding the acquisitions of TBLG and of the operating lease activities of BCR in Romania, organic growth is +5.5% at YE 2022, vs. YE 2021.

AROUND **300,000 ELECTRIFIED VEHICLES** IN OUR LEASED FLEET



**GREAT SUCCESS ACHIEVED HALFWAY THROUGH THE ARVAL BEYOND 2020-2025 STRATEGIC PLAN:**



#### CONCLUSION OF MAJOR ACQUISITIONS AND PARTNERSHIPS:

- Acquisition of Terberg Business Lease Group (+38,000 vehicles)
- Transfer of BCR operational leasing activities towards Arval in Romania (+3,800 vehicles)



#### ACTIVE CONTRIBUTION TO BNP PARIBAS' STRATEGIC AMBITIONS:

- Strategic partnership between BNP Paribas and **Jaguar Land Rover**



#### ACCELERATION ON SUSTAINABLE MOBILITY SOLUTIONS:

- Bike leasing in **13** countries, car sharing in **11** countries
- Arval Mobility Apps, Arval Mobility Hub
- Arval's flexible offers: **+48%** growth year on year
- Arval Re-lease in **16** countries



#### CUSTOMERS' CONTINUOUS SUPPORT TOWARDS ENERGY TRANSITION:

- **Arval Connect** launched to help customers better control their fleet costs and accelerate energy transition
- **450,000** vehicles connected (30% of the fleet) in 22 countries

REINFORCED COMMITMENT FOR BIODIVERSITY

**1 ELECTRIFIED VEHICLE = 1 TREE**  
In 2022, **207,995** trees financed.



ELEMENT-ARVAL GLOBAL ALLIANCE



**ARVAL**  
BNP PARIBAS GROUP

**3,000,000+** VEHICLES **53** COUNTRIES

AWARDS



**France** Best After-Sales Services / **Netherlands** Golden Ear Certification (customer feedback) / **Italy** Best Leasing company for the wide range of products and services offered / **Romania** "True leader" Award, "Business Accelerator Award"



**ARVAL**  
BNP PARIBAS GROUP

For the many  
journeys in life