

# NEW STUDY SHOWS ETIHAD AIRWAYS SUPPORTS 23,400 US JOBS AND DELIVERS US\$ 2.9 BILLION TO US ECONOMY

#### Contribution to almost double to 46,200 jobs, US\$6.2 billion by 2020

Etihad Airways, the national airline of the United Arab Emirates, will contribute US\$2.9 billion to the US economy and support 23,400 American jobs this year, according to new research by the global consultancy Oxford Economics.

The study, commissioned by Etihad Airways, projects that by 2020, the airline's operating expenditure and capital investments will almost double to support 46,200 American jobs and deliver US\$6.2 billion a year.

These are among the key conclusions of the Oxford Economics Report, released today by Vijay Poonoosamy, Vice President International and Public Affairs of Etihad Airways, to quantify the economic contribution which the airline makes to the US.

The study, which is now published on **www.keeptheskiesopen.com**, assessed the airline's capital expenditure with US suppliers and its operating expenditure in the country to calculate a value for direct, indirect, induced and catalytic contributions.

"Open Skies is good for competition and good for the consumer, but most of all today's report shows it is also good for the American economy," said Mr Poonoosamy.

"Since 2005, the year before we started flying to America, our expenditure and activities in the US market have supported thousands of jobs and helped to fuel domestic economic growth," he said.

"By 2020, Oxford Economics calculates that we will have committed US\$41 billion to the US GDP through a combination of direct expenditure on our day-to-day operations in the US and our long-term relationships with American partners including Boeing, GE Aircraft Engines and Sabre Airline Solutions."

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Since 2004, when it announced plans to acquire five Boeing 777-300ER aircraft, Etihad Airways has introduced or ordered almost120 Boeing aircraft at a current list price of US\$36.5 billion, including more than 70 B787 Dreamliner and 25 next-generation B777X aircraft. The airline has also chosen US suppliers for other equipment ranging from cabin interiors to inflight entertainment systems.

Mr Poonoosamy said a number of US airlines were also beneficiaries of Etihad Airways' presence in the US market.

In 2014, Etihad Airways delivered 182,000 connecting passengers onto US airlines including American, United, Delta and Jet Blue. This is forecast to grow to approximately 300,000 in 2015, an increase of 65 per cent, following the introduction last year of new routes to Los Angeles, San Francisco and Dallas Fort Worth.

"Put into perspective, that's equivalent to five full Boeing 737-800 flights every day of the year," Mr Poonoosamy said.

In addition to the airline's direct expenditure, Oxford Economics says a further US\$1.3 billion will be spent in America by the 260,000 international visitors which Etihad Airways expects to carry to the US this year from a range of markets, including countries across the Middle East and Indian sub-continent.

The economic benefits of connectivity between the US and destinations in the Etihad Airways network have been valued by Oxford Economics at US\$410 million this year, rising to an expected US\$850 million by 2020.

Mr Poonoosamy said Etihad Airways' presence in the US market had generated economic activity for third party organizations including hotels, ground transport providers and a wide range travel industry partners.

The airline's economic contribution is further strengthened by its cargo activities, which will contribute to the movement of 80,000 tonnes of freight to and from the US this year. In addition to the freight space in the bellies of its passenger jets, Etihad Airways has formed a

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strong partnership with the US aviation company Atlas Air, which operates three Boeing 747 freighters on behalf of Etihad Cargo.

"Our most important contribution to the US is choice," Mr Poonoosamy said. "We deliver increased options for consumers, and through our exceptional inflight service between the US, Abu Dhabi and beyond we connect American travelers to destinations which were poorly connected, or perhaps not connected at all."

"We are all growing as a result of Open Skies," he said. "That is good for the airlines, good for the US economy and good for customers."

For more information about Etihad Airways' campaign to keep the skies open, please visit: www.KeepTheSkiesOpen.com

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#### **About Etihad Airways**

Etihad Airways began operations in 2003, and in 2014 carried 14.8 million passengers. From its Abu Dhabi base, Etihad Airways flies to 110 existing or announced passenger and cargo destinations in the Middle East, Africa, Europe, Asia, Australia and the Americas. The airline has a fleet of 116 Airbus and Boeing aircraft, and more than 200 aircraft on firm order, including 69 Boeing 787s, 25 Boeing 777-X, 62 Airbus A350s and eight Airbus A380s.

Etihad Airways holds equity investments in airberlin, Air Serbia, Air Seychelles, Aer Lingus, Alitalia, Jet Airways, Virgin Australia, and Swiss-based Etihad Regional, operated by Darwin Airline. Etihad Airways, along with airberlin, Air Serbia, Air Seychelles, Alitalia, Etihad Regional, Jet Airways and NIKI, also participate in Etihad Airways Partners, a new brand that brings together like-minded airlines to offer customers more choice through improved networks and schedules and enhanced frequent flyer benefits. For more information, please visit: www.etihad.com