

## dormakaba and Schüco enter into strategic partnership

**Rümlang, 14 July 2022 – dormakaba announces a strategic partnership with Schüco. Known for its global competence in windows, doors, facades and smart buildings, Schüco is one of Europe's market leaders for innovative building envelopes. Under the partnership agreement, dormakaba and Schüco will work together as preferred partners to accelerate strategic development projects in digitalization and access control. In a first step, the two companies will develop a door-integrated access management system and link up the EntriWorX digital platform for door solutions with the SchüCal configuration and calculation tool. The partnership officially came into effect on 5 July 2022.**

"With Schüco, we have a leading industry partner at our side that is driving digitalization and that can leverage our strengths in access control and door solutions to offer its customers unique added value. Together with Schüco, we are making our customers' lives easier and combining our digital expertise. The result of this partnership will be a state-of-the-art planning environment and digital ecosystem to increase customer efficiency," says Jim-Heng Lee, CEO of dormakaba.

Andreas Engelhardt, Managing Partner of Schüco, adds: "dormakaba is another expert with whom we can cooperate to make life smarter. Our two companies are pooling their expertise to promote technical expertise and synergies in the development of design-oriented and intelligent door systems. We are very much looking forward to working together."

### **Integration will benefit customers and strengthen both companies**

Planners, designers and facade and door construction partners will benefit from the cooperation between dormakaba and Schüco thanks to the link being created between the EntriWorX Ecosystem – recently hailed by trade magazine S&B as the most innovative "Smart Buildings" product – and Schüco's configuration and calculation tool SchüCal. An interface gives SchüCal users access to expertise in integrated planning for door solutions, while dormakaba is expanding its market access to relevant users of the Schüco configuration and calculation software, who form an integral part of the Schüco value chain. With a strong partner like Schüco, dormakaba will be able to build up its expertise in the field of door elements, increasing its competence in the market and positively impacting its own sales. Under the agreement a scalable, integrated system for access management will be developed that combines both companies' expertise and components – initially for the private residential sector but also for commercial applications. The two companies also intend to collaborate on other hardware and marketing topics, and to work on process-related issues to optimize cooperation through digital interfaces. The first results of the partners' joint development work are expected to be presented to the market in fall 2022 at various trade fairs and in April 2023 at BAU.

### **About Schüco – System solutions for windows, doors and facades**

Based in Bielefeld, the Schüco Group develops and sells system solutions for windows, doors and facades. With 6330 employees worldwide, the company strives to be the industry leader in terms of technology and service both now and in the future. In addition to innovative products for residential and commercial buildings, the building envelope specialist offers consultation and digital solutions for all phases of a building project – from the initial idea through to design, fabrication and installation. Schüco works with 10,000 fabricators and 30,000 architectural practices, as well as construction professionals who commission buildings around the world. Founded in 1951, the company is now active in more than 80 countries and achieved a turnover of 1.995 billion euros in 2021. For more information, visit [www.schueco.com](http://www.schueco.com).

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### **dormakaba Group**

dormakaba makes access in life smart and secure. As one of the top three companies in the industry, dormakaba is the trusted partner for products, solutions, and services for access to buildings and rooms from a single source. With strong brands in its portfolio, the company and its numerous cooperation partners are represented in over 130 countries worldwide.

dormakaba is listed on the SIX Swiss exchange, is headquartered in Rümlang (Zurich/Switzerland) and generated a turnover of CHF 2.5 billion with around 15,000 employees in financial year 2020/21.

SIX Swiss Exchange: DOKA

Further information about dormakaba Group on [www.dormakabagroup.com/en](http://www.dormakabagroup.com/en)

Insights and inspiration from the world of access on <https://blog.dormakaba.com>

News on financials, products and innovations of dormakaba Group on <https://newsroom.dormakaba.com>

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