

20<sup>th</sup> May 2025

**PRESS RELEASE**

## **Arla Foods Ingredients and Brenntag expand collaboration into Southeast Asia**

Arla Foods Ingredients has extended its distribution partnership with the Brenntag Group to include Southeast Asia's three largest food and nutrition markets.

The expanded collaboration will see Brenntag distributing Arla Foods Ingredients' extensive portfolio of protein ingredients in Vietnam, Thailand and Indonesia. It will cover a wide range of categories, including health foods, infant nutrition and sports nutrition, as well as solutions for functionality in dairy and bakery.

Brenntag Group is the global market leader in chemicals and ingredients distribution. The new deals follow 2023's extensive distribution agreement between Arla Foods Ingredients and Zhongbai Xingye Food Technology (Beijing) Co., Ltd, a Brenntag group company, to serve the Chinese market.

Southeast Asia offers significant market potential. Research suggests that increasing prosperity in the region is driving demand for food and beverage products containing high-quality protein, which is currently not being fully met.<sup>1</sup>

Alexander Leufgen, Head of Asia-Pacific at Arla Foods Ingredients, said: "Demand for high-quality whey and dairy ingredients is growing across Southeast Asia, especially in key segments like active nutrition and food functionality. Our goal is to improve and extend our offering to manufacturers across the region. By building on our existing arrangement with Brenntag we'll be able to better tailor our products and services to meet their needs."

Kenneth Keh, Regional President, Nutrition Asia Pacific, Brenntag Specialties, said: "Our partnership with Arla Foods Ingredients in China has been immensely successful, and we are excited to expand it into Southeast Asia. With our combined strength we are confident that we can meet the demand for high-quality, innovative nutritional products in the growing markets of Indonesia, Thailand, and Vietnam."

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<sup>1</sup> US Dairy Export Council 'USDEC sparks innovation opportunities in SE Asia with U.S. dairy proteins', January 18th, 2024

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Tel: +65 98514750 | Email: [kaye.lim@brenntag.com](mailto:kaye.lim@brenntag.com)**About Arla Foods Ingredients**

Arla Foods Ingredients is a global leader in improving premium nutrition. Together with our customers, research partners, suppliers, NGOs and others, we discover and deliver documented ingredients and products that can advance lifelong nutrition for the benefit of consumers around the world. We serve leading global brands in early life nutrition, medical nutrition, sports nutrition, health foods, and other foods and beverages.

Five reasons to choose us:

- We're passionate about improving nutrition
- We innovate by connecting the best
- We master both discovery and delivery
- We build strong, long-lasting partnerships
- We are committed to sustainability

Headquartered in Denmark, Arla Foods Ingredients is a 100% owned subsidiary of Arla Foods.

**LinkedIn**<http://www.linkedin.com/company/arla-foods-ingredients>**LinkedIn (Latin America)**<https://www.linkedin.com/showcase/arla-foods-ingredients-latin-america/>**LinkedIn (China)**<https://www.linkedin.com/showcase/arla-foods-ingredients-china/>**About Brenntag**

Brenntag is the global market leader in chemicals and ingredients distribution. The company holds a central role in connecting customers and suppliers of the chemical industry. Headquartered in Essen, Germany, Brenntag has more than 18,100 employees worldwide and operates a network of around 600 sites in more than 70 countries. In 2024, Brenntag generated sales of 16.2 billion EUR. The two global divisions, Brenntag Essentials and Brenntag Specialties, provide a diversified and broad portfolio of industrial and specialty chemicals and ingredients as well as tailor-made application, marketing and supply chain solutions, technical and formulation



support, comprehensive regulatory know-how, and digital solutions for a wide range of industries. Brenntag pursues an ambitious sustainability agenda and is committed to sustainable solutions in its own sector and the industries served. Brenntag shares have been listed at the Frankfurt Stock Exchange since 2010, in the DAX since September 2021. In addition, the Brenntag SE shares are listed in the DAX 30 ESG and DAX ESG Target. For more information, visit [www.brenntag.com](http://www.brenntag.com).