



## Press release

WEDNESDAY 9<sup>TH</sup> NOVEMBER

# First Milk agrees new whey partnership with Arla Foods Ingredients

British dairy co-operative, First Milk, has today announced that it has agreed a new partnership with Arla Foods Ingredients to produce a specialist whey protein powder at its Lake District Creamery.

Protein enrichment of food remains a growing consumer trend. The innovative patented microparticulate whey protein concentrate product, Nutrilac® FO-7875, developed by Arla Foods Ingredients, is used as an ingredient to enhance the level of protein in food and drink products whilst retaining texture and taste.

First Milk will manufacture Nutrilac® FO-7875 on behalf of Arla Foods Ingredients using the company's proprietary process, with Arla Foods Ingredients marketing and selling the product internationally. In addition, First Milk will continue to manufacture whey protein concentrate powder, WPC80, and market it through its existing partnership.

Commenting on the partnership, Shelagh Hancock, Chief Executive of First Milk, said:

“We are delighted to agree this new collaboration with Arla Foods Ingredients, which will deliver real value for both co-operatives. Over the last few years, we have completed a significant investment programme across our operations, which means that we are well-placed to expand the range of high-quality, specialist products we can efficiently manufacture. We see this type of collaboration as key to our success, enabling our members to be part of the worldwide dairy supply chain, enriching life to secure a positive future for all.”

Henrik Andersen, Chief Executive of Arla Foods Ingredients, added:

“This is a new kind of partnership for us, and a very exciting one, especially at a time when demand for high-quality protein solutions has never been greater. Manufacturing speciality whey protein products requires both expertise and a commitment to the highest standards, both of which First Milk shares with us. We look forward to working together to help meet the growing consumer need for protein-enriched products.”

**ENDS**

For queries, please contact Philip Gibson on +44 (0) 7792 205956 or email [philipgibson@firstmilk.co.uk](mailto:philipgibson@firstmilk.co.uk)

**About First Milk**



- First Milk is a British farmer-owned co-operative with a vision of enriching life every day to secure the future.
- First Milk produces a fantastic range of great-tasting Cheddar, Red Leicester and Double Gloucester cheese. In addition, we produce bulk cream and whey proteins and focus on providing high quality, traceable fresh milk to a range of dairy manufacturers and processors across the UK.
- We are predominantly a B2B business, and we work with many customers as their long-term supply partner, helping them to deliver their objectives through our responsible sourcing and supply chain management services. We work with some of the leading businesses in the dairy and food sector.
- We know that consumer interest in food provenance is growing – consumers care about where their food comes from and how it is produced, considering animal welfare, climate change and biodiversity impact when making food choices. First Milk is acting now to secure the future – we have already developed our First4Milk programme, including our commitments to net zero by 2040, our regenerative agriculture programme and our First4Milk Pledge to guarantee cows have access to pasture.
- In May 2022, First Milk launched Golden Hooves, a new on-farm branded milk and dairy vending franchise business. This gives members across the country the opportunity to sell milk, cheese and other produce directly from their farm, with the franchise supporting sourcing and supply, payment and central marketing. It also provides an opportunity for First Milk to communicate directly with the public to explain how we are approaching ethical dairy, giving them the opportunity to shop directly from our earth-regenerating farmers.
- Find out more at [www.firstmilk.co.uk](http://www.firstmilk.co.uk)

### **About Arla Foods Ingredients**

- Arla Foods Ingredients is a global leader in value-added whey solutions. We discover and deliver ingredients derived from whey, supporting the food industry with the development and efficient processing of more natural, functional and nutritious foods. We serve global markets within early life nutrition, medical nutrition, sports nutrition, health foods and other foods and beverage products.
- Five reasons to choose us:
  - We have R&D in our DNA
  - We offer superior quality
  - We are your trusted business partner
  - We support sustainability
  - We ensure security of supply
- Arla Foods Ingredients is a 100% owned subsidiary of Arla Foods. Our head office is in Denmark.

### **LinkedIn**

<http://www.linkedin.com/company/arla-foods-ingredients>